

**MOTOTRBO BULK UK Promotion Extended**

**To:** Eligible Channel Members in EA (as defined below)

**From:** PCR Business Management Team

**Date:** 30<sup>th</sup> May 2016

Promotion Code: PR\_MOT\_0055\_Extended

**1.- MOTOTRBO Overview**

From the front desk to the factory dock, moving across campus or around the country, MOTOTRBO radios are connecting more people effortlessly and efficiently wherever they work. Information is instantaneous. Decision-making becomes easier. Safety gets stronger. Productivity increases. Service improves and customers are more satisfied.

Whether you want ultra-thin portables or extra-tough mobiles, integrated Bluetooth or industry-leading data applications, we have the right radio that fits your needs today and evolves with new features to address your requirements tomorrow.

**DP2000 SERIES**



SL4000 DP3441

**DP4000 SERIES**



**DM4000 SERIES**



## 2.- Promotion Overview

Motorola Solutions Germany GmbH is pleased to introduce the promotion described in this promotion bulletin (hereafter: "the Promotion").

The Promotion gives you the chance, for a limited time only, to enjoy a significant reduction in your purchase price when purchasing MOTOTRBO Digital Two-Way radios in bulk as shown in the table below. This is a bulk buy promotion, by purchasing bulk promotional products you will receive a discount of 20% to your product list price.

Specific terms and conditions applicable to this Promotion are described in the table below, in which capitalized terms shall have the meaning described in the right column below. Other capitalized terms used in this document have the same meaning as the same terms defined in section 1 of the Radio Distributor or Radio Reseller Agreement.

<b>Promotion Period:</b>	Shall mean the Period between following dates: <b>Start Date: 7<sup>th</sup> March 2016</b> <b>Extended End Date: 23<sup>rd</sup> September 2016</b>
<b>Promotion Products:</b>	Shall mean the following Products, which are included in the Promotion listed in section 3:  MDH02JDH9JA2ANB      DP2600 136-174 5W LKP PAN302F MDH02JDC9JA2ANB      DP2400 136-174 5W NKP PAN302C MDH02RDH9JA2ANB      DP2600 403-527 4W LKP PAN502F MDH02RDC9JA2ANB      DP2400 403-527 4W NKP PAN502C MDH56JDN9KA1ANB      DP4801 136-174 5W FK GPSBT PBE302HE MDH56JDN9JA1ANB      DP4800 136-174 5W FK PBE302H MDH56RDN9KA1ANB      DP4801 403-527 4W FK GPSBT PBE502HE MDH56RDN9JA1ANB      DP4800 403-527 4W FK PBE502H MDH56JDH9KA1ANB      DP4601 136-174 5W LK GPSBT PBE302FE MDH56JDH9JA1ANB      DP4600 136-174 5W LK PBE302F MDH56RDH9KA1ANB      DP4601 403-527 4W LK GPSBT PBE502FE MDH56RDH9JA1ANB      DP4600 403-527 4W LK PBE502F MDH56JDC9KA1ANB      DP4401 136-174 5W NK GPSBT PBE302CE MDH56JDC9JA1ANB      DP4400 136-174 5W NK PBE302C MDH56RDC9KA1ANB      DP4401 403-527 4W NK GPSBT PBE502CE MDH56RDC9JA1ANB      DP4400 403-527 4W NK PBE502C



	MDH69JDC9KA2ANB PRE302BE	DP3441 136-174M 5W NKP GPS BT
	MDH69RDC9KA2ANB PRE502BE	DP3441 403-527M 4W NKP GPS BT
	MDH81QCN9MA2ANB	SL4000 403-470M FKP Bulk PMT532HE
	MDH81QCN9NA2ANB	SL4010 403-470M GOB Bulk PMT532HEG
	MDM28QNC9JA2ANB	DM4400 403-470 LP ND MBA504D
	MDM28QNC9KA2ANB MBA504DE	DM4401 403-470 LP GPSBT ND
	MDM28QNN9JA2ANB	DM4600 403-470 LP CD MBA504N
	MDM28QNN9KA2ANB MBA504NE	DM4601 403-470 LP GPSBT CD
	MDM28QPC9JA2ANB	DM4400 403-470 HP ND MBA507D
	MDM28QPC9KA2ANB MBA507DE	DM4401 403-470 HP GPSBT ND
	MDM28QPN9JA2ANB	DM4600 403-470 HP CD MBA507N
	MDM28QPN9KA2ANB MBA507NE	DM4601 403-470 HP GPSBT CD
	MDM28TRC9JA2ANB MBA608D	DM4400 450-527 LP-HP GOB ND
	MDM28TRC9KA2ANB MBA608DE	DM4401 450-527 LP-HP GOB BT/GPS ND
	MDM28TRN9JA2ANB MBA608N	DM4600 450-527 LP-HP GOB CD
	MDM28TRN9KA2ANB MBA608NE	DM4601 450-527 LP-HP GOB BT/GPS CD
	MDM28JNC9JA2ANB	DM4400 136-174 LP ND MBA304D
	MDM28JNC9KA2ANB MBA304DE	DM4401 136-174 LP GPSBT ND
	MDM28JNN9JA2ANB	DM4600 136-174 LP CD MBA304N
	MDM28JNN9KA2ANB MBA304NE	DM4601 136-174 LP GPSBT CD
	MDM28JQC9JA2ANB	DM4400 136-174 HP ND MBA307D
	MDM28JQC9KA2ANB MBA307DE	DM4401 136-174 HP GPSBT ND
	MDM28JQN9JA2ANB	DM4600 136-174 HP CD MBA307N
	MDM28JQN9KA2ANB MBA307NE	DM4601 136-174 HP GPSBT CD
<b>Eligible Channel Members:</b>	Shall mean Distributors and Resellers  1) having a valid Radio Distributor or Radio Reseller Agreement with Motorola Solutions Germany GmbH at any time during the Promotion Period and	



	2) being located in Promotion Countries and 3) complying with the terms and conditions of the Promotion, as set out in this promotion bulletin.
<b>Promotion Countries:</b>	Countries for which the Promotion is applicable. UK

### 3.- Promotional Prices

The prices applicable to the purchase of Promotion Products by Eligible Channel Members (hereafter “Promotional Prices”) will be based on the list prices set out in MOL and the Reduced List prices set out below and the discounts provided in Section 6.1 of Product Schedule B8- PROFESSIONAL AND COMMERCIAL RADIOS (“PCR”) SOLUTIONS to the Radio Distributor / Reseller Agreements.

The Reduced List prices below are only applicable during the Promotion Period. After expiry of the Promotion Period, the list prices applicable to the purchase of the Products will be the same as the ones applicable before the start of the Promotion, unless otherwise notified by Motorola Solutions during the Promotion Period.

PLEASE NOTE: the items below are bulk radio models (...B) which are to be ordered in multiples of 10s for mobiles and 20s for portables, and are shipped without single packaging.

Item	Description	GBP	GBP
		Current Price	Reduced list price from 7/03/2016 to 23/09/2016
MDH02JDH9JA2ANB	DP2600 136-174 5W LKP PAN302F	407.4	325.9
MDH02JDC9JA2ANB	DP2400 136-174 5W NKP PAN302C	349.2	279.3
MDH02RDH9JA2ANB	DP2600 403-527 4W LKP PAN502F	407.4	325.9
MDH02RDC9JA2ANB	DP2400 403-527 4W NKP PAN502C	349.2	279.3
MDH56JDN9KA1ANB	DP4801 136-174 5W FK GPSBT PBE302HE	533.5	426.8
MDH56JDN9JA1ANB	DP4800 136-174 5W FK PBE302H	485	388
MDH56RDN9KA1ANB	DP4801 403-527 4W FK GPSBT PBE502HE	533.5	426.8
MDH56RDN9JA1ANB	DP4800 403-527 4W FK PBE502H	485	388
MDH56JDH9KA1ANB	DP4601 136-174 5W LK GPSBT PBE302FE	494.7	395.7
MDH56JDH9JA1ANB	DP4600 136-174 5W LK PBE302F	446.2	356.9

MDH56RDH9KA1ANB	DP4601 403-527 4W LK GPSBT PBE502FE	494.7		395.7
MDH56RDH9JA1ANB	DP4600 403-527 4W LK PBE502F	446.2		356.9
MDH56JDC9KA1ANB	DP4401 136-174 5W NK GPSBT PBE302CE	426.8		341.4
MDH56JDC9JA1ANB	DP4400 136-174 5W NK PBE302C	378.3		302.6
MDH56RDC9KA1ANB	DP4401 403-527 4W NK GPSBT PBE502CE	426.8		341.4
MDH56RDC9JA1ANB	DP4400 403-527 4W NK PBE502C	378.3		302.6
MDH69JDC9KA2ANB	DP3441 136-174M 5W NKP GPS BT PRE302BE	456		364.8
MDH69RDC9KA2ANB	DP3441 403-527M 4W NKP GPS BT PRE502BE	456		364.8
MDH81QCN9MA2ANB	SL4000 403-470M FKP Bulk PMT532HE	499		399.2
MDH81QCN9NA2ANB	SL4010 403-470M GOB Bulk PMT532HEG	546.5		437.2
MDM28QNC9JA2ANB	DM4400 403-470 LP ND MBA504D	316		252.8
MDM28QNC9KA2ANB	DM4401 403-470 LP GPSBT ND MBA504DE	364		291.2
MDM28QNN9JA2ANB	DM4600 403-470 LP CD MBA504N	398		318.4
MDM28QNN9KA2ANB	DM4601 403-470 LP GPSBT CD MBA504NE	447		357.6
MDM28QPC9JA2ANB	DM4400 403-470 HP ND MBA507D	335		268
MDM28QPC9KA2ANB	DM4401 403-470 HP GPSBT ND MBA507DE	384		307.2
MDM28QPN9JA2ANB	DM4600 403-470 HP CD MBA507N	418		334.4
MDM28QPN9KA2ANB	DM4601 403-470 HP GPSBT CD MBA507NE	466		372.8
MDM28TRC9JA2ANB	DM4400 450-527 LP-HP GOB ND MBA608D	390		312
MDM28TRC9KA2ANB	DM4401 450-527 LP-HP GOB BT/GPS ND MBA608DE	440		352
MDM28TRN9JA2ANB	DM4600 450-527 LP-HP GOB CD MBA608N	475		380
MDM28TRN9KA2ANB	DM4601 450-527 LP-HP GOB BT/GPS CD MBA608NE	525		420

MDM28JNC9JA2ANB	DM4400 136-174 LP ND MBA304D	316		252.8
MDM28JNC9KA2ANB	DM4401 136-174 LP GPSBT ND MBA304DE	364		291.2
MDM28JNN9JA2ANB	DM4600 136-174 LP CD MBA304N	398		318.4
MDM28JNN9KA2ANB	DM4601 136-174 LP GPSBT CD MBA304NE	447		357.6
MDM28JQC9JA2ANB	DM4400 136-174 HP ND MBA307D	335		268
MDM28JQC9KA2ANB	DM4401 136-174 HP GPSBT ND MBA307DE	384		307.2
MDM28JQN9JA2ANB	DM4600 136-174 HP CD MBA307N	418		334.4
MDM28JQN9KA2ANB	DM4601 136-174 HP GPSBT CD MBA307NE	466		372.8

Table 1 – Reduced list price

## 4.- How to Order

Any purchase order for the Promotion Products shall be placed via MOL.

If the purchase order mentions a requested delivery date (CRSD), such date shall be at the latest the 30<sup>th</sup> September 2016.

For any additional question, please contact your Account Manager or Customer Care representative at Motorola Solutions.

## 5.- General Terms and Conditions

1. This Promotion applies only to the purchase of Promotion Products by Eligible Channel Members located in UK.
2. Motorola Solutions will have no liability due to lack of Promotion Products supply.
3. This Promotion cannot be combined with other current Motorola Solutions promotions.
4. Motorola Solutions reserves the right to withdraw, amend or modify this Promotion at any time during the Promotion Period by providing ten (10) business days notice in writing. Motorola Solutions disclaims any responsibility or liability for lost sales or profits resulting from the cancellation or modification of this Promotion, or Motorola Solutions' failure to provide advance notice of cancellation or modification of this Promotion.
5. Where Motorola Solutions determines that the Eligible Channel Member is not eligible for this Promotion, or that the terms of this Promotion have not been fully complied with or other evidence of fraudulent conduct or abuse of this Promotion exists, Motorola Solutions reserves the right to deny the Promotion and / or to require the Eligible Channel Member to return the Promotion savings (difference between the purchase price applicable the day before the start of the Promotion and the Promotional Price). The Eligible Channel Member agrees to reimburse Motorola Solutions for any Promotion savings falsely granted.
6. The submission of false, incorrect, misleading or fraudulent information may result in disqualification from this Promotion and from future Motorola Solutions promotions. The submission of false, misleading or fraudulent information may result in the Eligible Channel Member being subject to civil or criminal liability.
7. All documentation submitted for this Promotion (if any) becomes the property of Motorola Solutions and will not be returned.



8. It is a condition of entering into this Promotion that you consent and authorise Motorola Solutions to collect and use the information provided for the purposes of this Promotion. Motorola Solutions agrees to comply with all applicable requirements under the applicable data protection laws.
9. Participation in this programme by ordering Promotion Products indicates acceptance of the terms and conditions of this Promotion.
10. The promotion applies only for new purchase orders placed during the Promotion Period. Outstanding purchase orders placed before the Promotion Period may not be cancelled and re-placed.
11. Only one delivery address is allowed per purchase order for Promotion Products.
12. The Promotion is subject to English law and the Eligible Channel Member agrees to be bound by the exclusive jurisdiction of the English Courts, unless otherwise provided in the Radio Distributor or in the Radio Reseller Agreement.
13. In case of inconsistency between the terms and conditions of this Promotion and the Radio Distributor or Radio Reseller Agreement, the terms and conditions of this Promotion will prevail.