

CHANNEL NEWSLETTER

NEWS AND UPDATES APRIL 2016



CHANGES TO INTERNATIONAL SHIPPING REGULATIONS FOR LITHIUM BATTERIES

Effective 1st April 2016, new global air transportation regulations issued by the International Civil Aviation Organization (ICAO) came in to effect that classify Lithium batteries as “Dangerous Goods” for air freight and prohibit their bulk shipment on passenger flights. A “bulk shipment” is defined as three or more batteries. Although Lithium batteries can still be shipped by cargo aircraft, the new regulations also restrict the charge level for the batteries to 30%. At present, the new restrictions do not apply to land or sea transportation.

PROHIBITION OF LITHIUM BATTERIES ON PASSENGER AIRCRAFT

As a result of the changes, many carriers have begun prohibiting shipments of batteries via air. Most shipments made by Motorola Solutions to our customers in Europe are not impacted by the change. However, shipments to the Middle East and Africa are normally by air and so are impacted. Within the entire EMEA region, expedited shipments or shipments to some locations may be sent by air and so may be impacted, resulting in longer delivery times for batteries compared to other Motorola Solutions products such as radios and accessories.

This new aviation policy does not apply to the standard single battery which is shipped as part of a new radio, the standard plus second battery option shipped with the radio, or two stand-alone batteries shipped together, but it does apply to spare battery orders of three or more.

Where shipping by air is required, Partners are encouraged to separate orders for spare/replacement batteries from orders for radios and other accessories to prevent unnecessary delays in shipment. Such orders will be treated separately by Motorola and each will attract its own level of discount.

When required to prevent a shipping delay for an entire order, Motorola may split orders so bulk batteries will ship separately from the rest of the order. When this is necessary, Motorola will contact you to make you aware of the situation. If orders are split for this reason, there will be no impact on pricing: each part of the order will still attract the discount level of the overall order value.

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RESTRICTION OF CHARGE LEVEL TO 30%

In order to meet the new regulations, all Lithium batteries shipped by Motorola Solutions will have a maximum 30% charge level. Depending on conditions, this may impact the storage time between recharges required and Partners are encouraged to review their storage and maintenance regime.

SUMMARY OF KEY POINTS

- Changes in aviation regulations impact Lithium battery shipment
- No bulk Lithium battery shipments allowed on passenger flights
- Bulk Lithium batteries are still permitted by cargo aircraft, trucks or ships
- Changes do not effect a single battery shipped as part of a new radio purchase
- Changes effect spare/replacement batteries purchased in quantities of three or more
- To expedite shipments, Motorola may split orders to separate batteries impacted by the change in shipping regulations
- Batteries will only be permitted to have maximum 30% charge, impacting storage time between recharges in your warehouse
- All Lithium batteries shipped from Motorola Solutions from 1st April 2016 will have 30% maximum charge level

For more information, see Motorola's [Frequently Asked Questions](#), or to learn more about the new regulations, visit the [International Air Transportation Association \(IATA\)](#) website.